

# 6Connex VirtualConferencePlatform

Enabling organizations to host virtual trade shows, user/partner conferences, lead generated, training and HR events to engage, educate and connect with employees, partners, customers and prospects from any location, joining from any device globally.

Leader Design



# About 6Connex Conferencing

- ✓ Virtual Event Innovator Since 2001 (18 Years)
- ✓ 100% Proprietary Version 7 Software
- ✓ Enterprise Clients Across All Industries
- ✓ 614,768 Virtual Events Hosted With 237,213,384 Attendees
- ✓ Follow-The-Sun Technical Support
- ✓ ISO27001 Certified & GDPR Compliant



## Enterprise-Grade Platform

Hosted on AWS infrastructure in either North America or Europe.

Built around Regions (20) and Availability Zones (60). Regions provide multiple, physically separated Availability Zones which are connected with low latency, high throughput, and highly redundant networking making them more reliable, fault tolerant, and scalable than traditional single datacenter infrastructures.

This translates to literally no down time (99.978% availability), no latency (for example when an attendee watches a video from various countries) and peace of mind that your critical event will not have technical problems.

HTML5  
FLASH

Globally  
Redundant  
Servers

Hosting via AWS  
in North America  
or EMEA



99.987%  
Up Time

API for 3<sup>rd</sup>  
Party  
Software  
Integration



Encrypted  
Data Storage



# Enterprise-Grade Data Security



- ✓ The only virtual conference platform that is ISO 27001:2013 Certified
- ✓ This means that our technology, systems, processes and controls meets the highest data security standards. It also means that a 3rd party firm audits us annually to confirm all of this and we have to re-certify completely every three years.
- ✓ ISO 27001 certification gives you peace of mind that your attendee and sponsor partner data is secure, and you are covered for legal compliance.



- ✓ Fully GDRP Compliant for any attendees joining from Europe



# Virtual Conference Platform

- ✓ Create a persistent environment for Virtual Conferences available 24/7
- ✓ Promote and host live "days any time
- ✓ Enable on-demand access between or after live event days for casual browsing
- ✓ Audience engagement features such as Webinars, chat, Surveys, Gamification, Network King and Video
- ✓ Customized registration pages
- ✓ Detailed reporting and analytics
- ✓ Multiple languages
- ✓ Mobile phone & tablet support
- ✓ Secure access
- ✓ Open API to integrate with 3<sup>rd</sup> party software





# Virtual Conference Applications

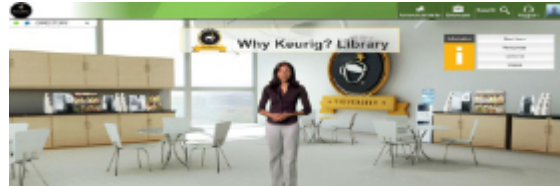


MARKETING

Demand Generation

## Use Cases

- Virtual Trade shows
- User or Partner Conferences
- Lead Generation
- Product Centres
- Leadership Forums



TRAINING

Sales / Partner Enablement

## Use Cases

- Sales Kickoff Events
- Partner Training Centres
- Learning Centres (LMS)



HR

Communications

## Use Cases

- Career & Recruiting Fairs
- Benefit Fairs
- Employee On-Boarding Centres



# How does it work?



Exhibitor Booths



Attendee/Exhibitor  
Interaction

Same BENEFITS  
as a Physical  
Conference



Networking



Keynotes & Live  
or On-Demand  
Presentations

# End To End Solutions



- ✓ Consultation sharing best practices from 18 years' experience & hosting over 614,864 events
- ✓ Customized registration forms
- ✓ Knock-out questions
- ✓ Branded landing pages
- ✓ Customized e-mail confirmations and reminders

- ✓ Customized environment with rooms, booths, colours, signs, etc. to represent your brand and wow attendees
- ✓ Audience engagement tools including; chat, video, webinars, networking, booth rep interaction, gamification, surveys, calls-to-action
- ✓ Live, Simulative, or on-demand Webinars

- ✓ Reporting and analytics
- ✓ Download or API feed to 3<sup>rd</sup> party CRM or other software
- ✓ You look like a hero





# Pre Event

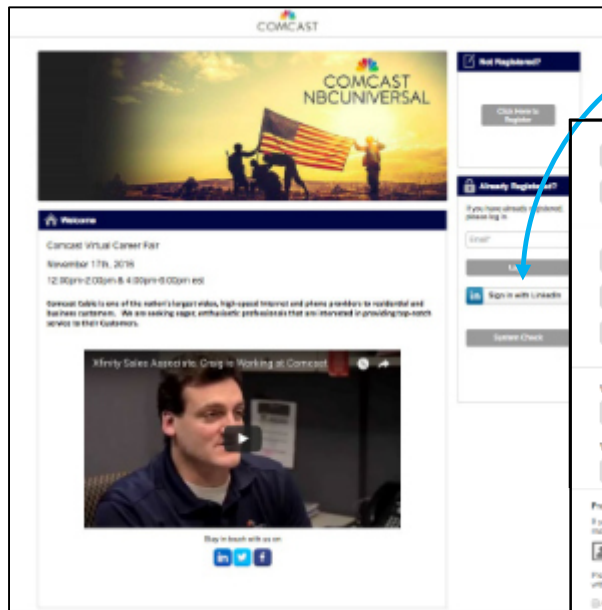
# Set-up support - Around the clock

We have a global service model where teams around the world will work to service your account, while you work with a dedicated, PMP Certified, Project Manager in your own time zone.



# Customized Attendee Registration Forms

Your Branding



Social Media Integration

Customized HTML  
Email Confirmations  
& Reminders

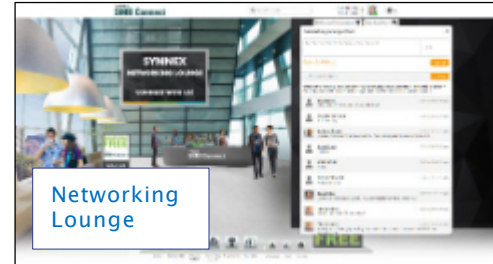
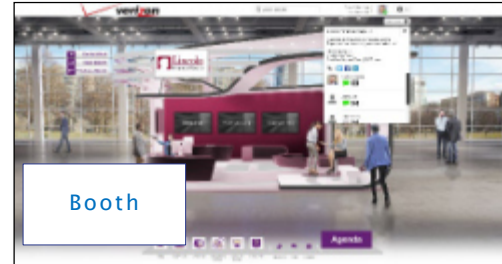
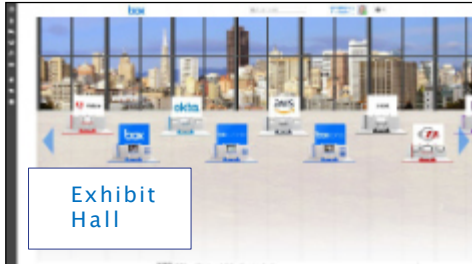
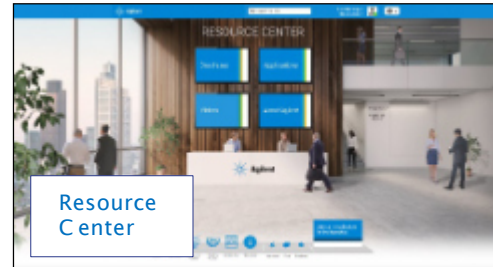
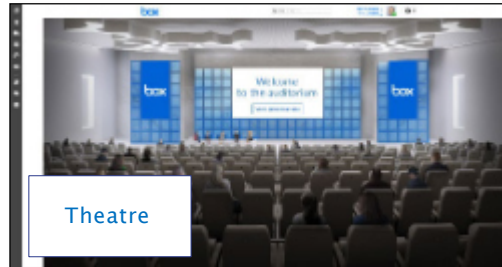
Customized  
data capture forms

Data consent section  
covers legal compliance

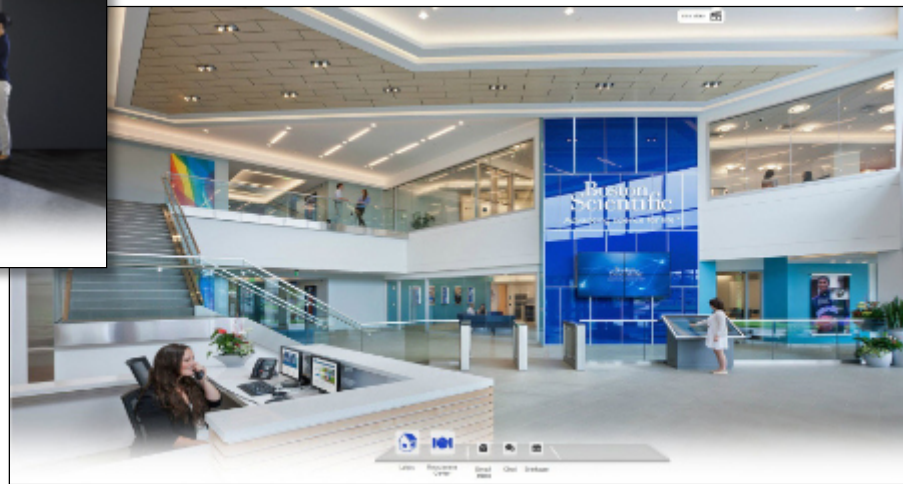


# Choose from dozens of room templates

Choose a Virtual Environment template from a dozens of options that best matches your branding and audience

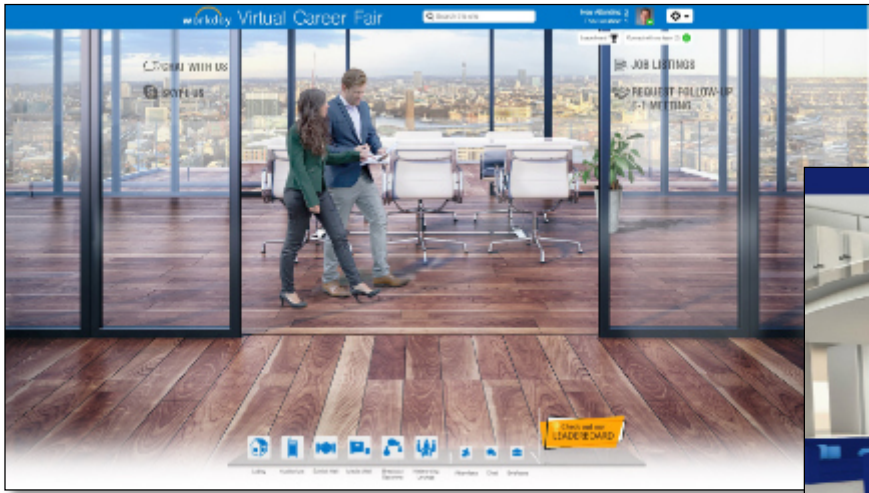


# Or create a customized design to look like your building or lobby

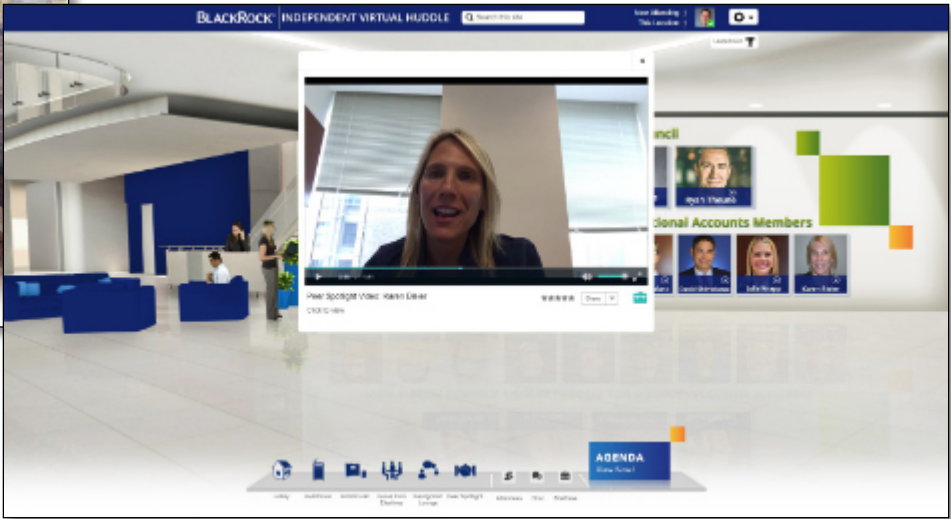




# Additional room templates



Break-Out Room



Awards & Recognition Room



# Promote products or sponsors

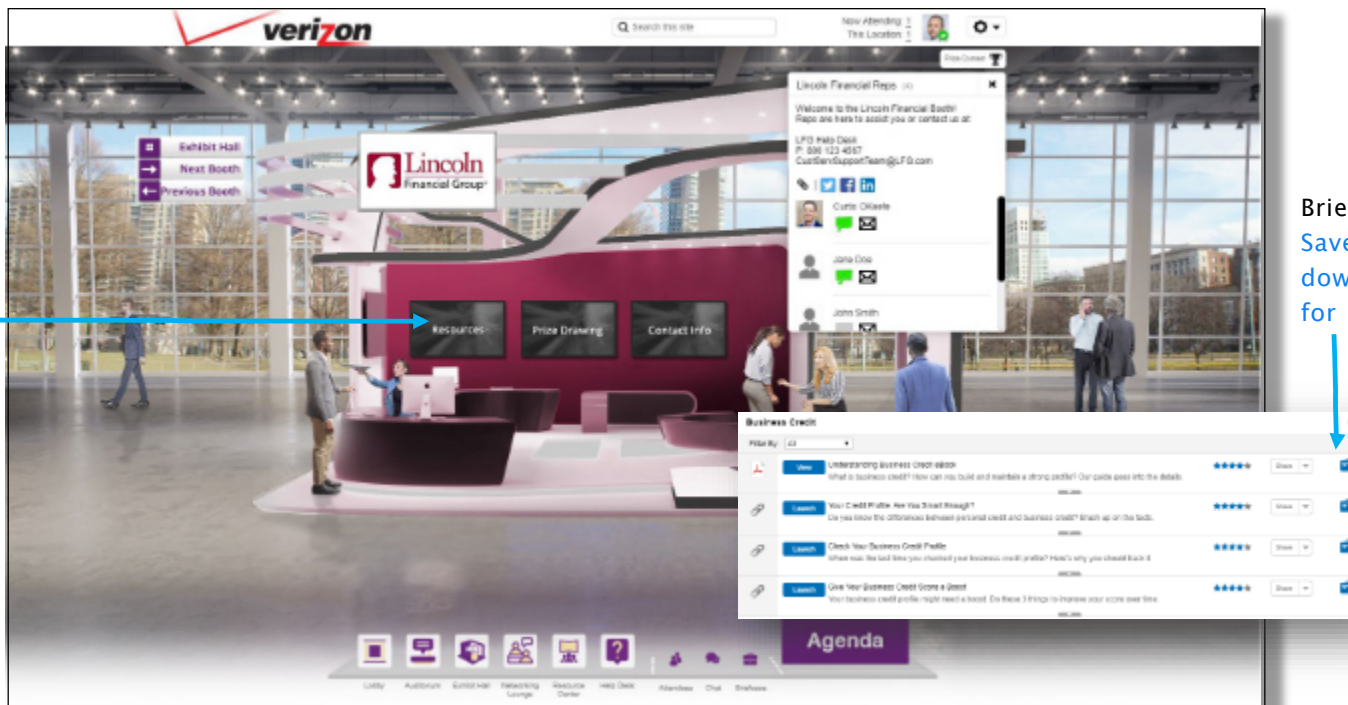
Products or Sponsor Promotion Opportunities in Every Room



# Include any type of content

Intuitive  
Content Windows  
links to:

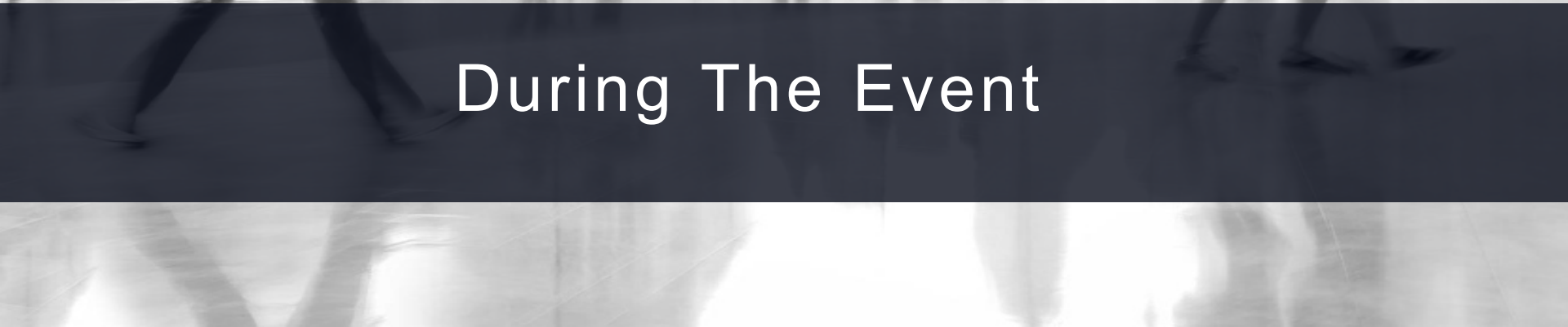
- Documents
- Video's
- Web pages



Brief Case  
Save content  
download information  
for later review



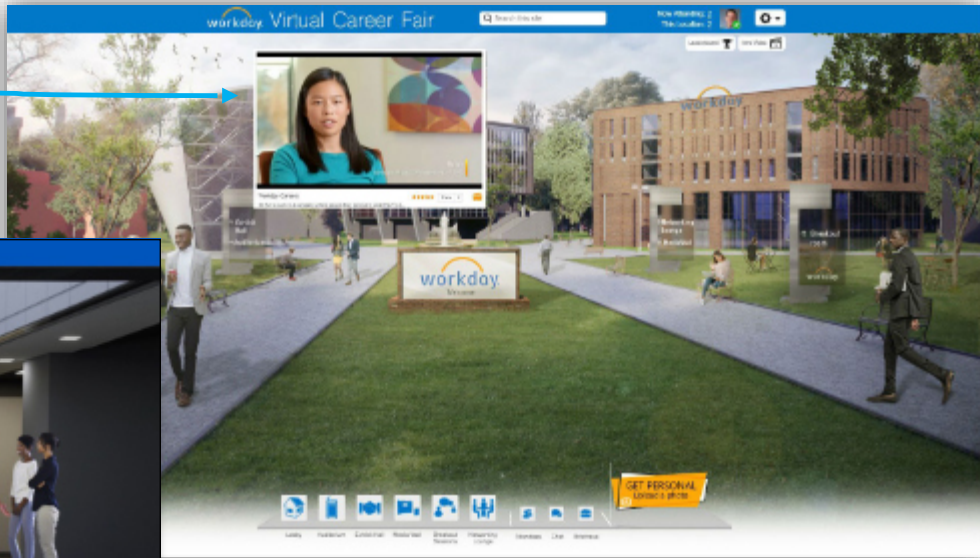
# During The Event





# Greet attendees as they join

Jumbotron  
Video Greeter



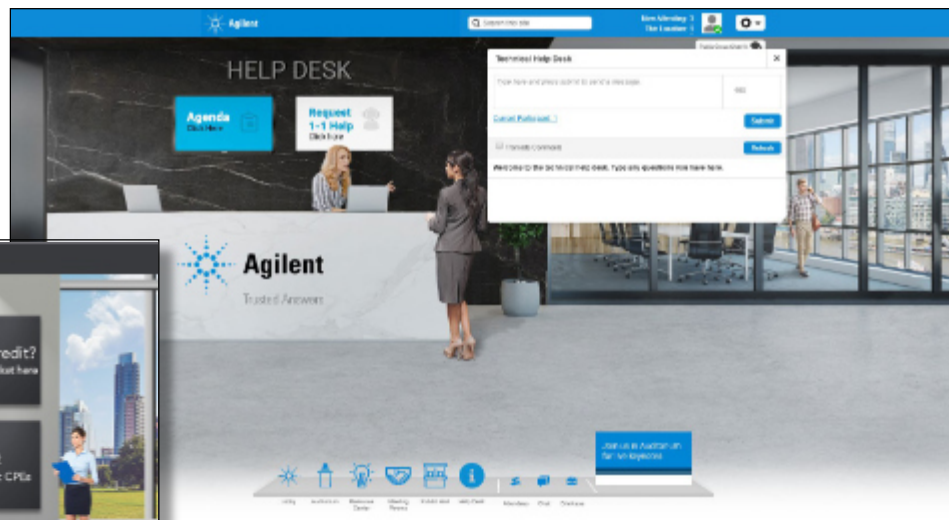
Walk Out  
Greeter Video





# Help desk to orient your audience

Just like a physical event, your virtual event can include a dedicated information booth to answer questions and guide attendees to rooms, locations or content of interest



# Browse the exhibit floor



← Traditional Exhibit Hall  
- Multiple Template Options

Media Wall Exhibit Hall  
→ - Multiple Template Options

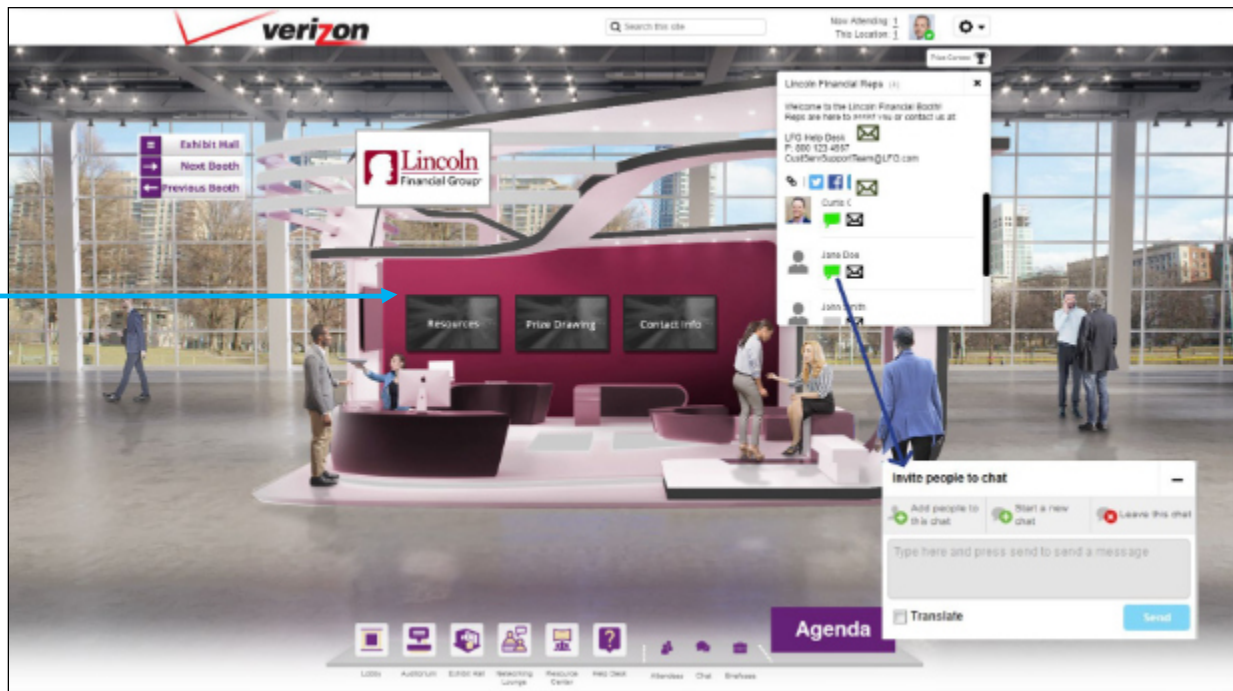


# Engaging Conversations

Attendees can start meaningful conversations with booth reps via [private\\_group chat](#) or [video](#)

Email contact forms capture questions during [on-demand periods](#)

Include [calls-to-action](#) such as prize drawing, subscribe to a newsletter, info request, product sample and more



# Handy booth administration dashboard

Attendees | Rep Chat | Watch List | Chat History | Rep Checklist

Attendees Refresh

**John Watson**  
Exxon - VP Engineering

**Eric Van Lilen**  
Exxon - Sr. Project Manager

**Bob Michaels**  
Exxon - Staff Engineer

## Attendees Tab:

One view of all attendees within the room; access to profile details, LinkedIn, chat

**Attendee Card**

**Bob Michaels**  
Exxon - Staff Engineer

[Send an email](#) [Remove from Watch List](#)

Booth Visits: 1  
Chating with: [Susan Jane](#)  
Chated with: [Susan Jane](#)

**Note**  
Susan Jane 08/25/2016 02:38 pm  
Bob is very interested in Software.

Type here to add a note

[Download Notes](#) Submit

## Attendee Card

Capture activity for attendees, including booth visits, rep chats, and take notes.

Attendees | Rep Chat | Watch List | Chat History | Rep Checklist

2 attendees in Watch List Download Report

**John Watson**  
Exxon - VP Engineering

**Bob Michaels**  
Exxon - Staff Engineer

## Watch List Tab:

An easy way to save attendees for follow up or tracking by individual reps or the whole team.

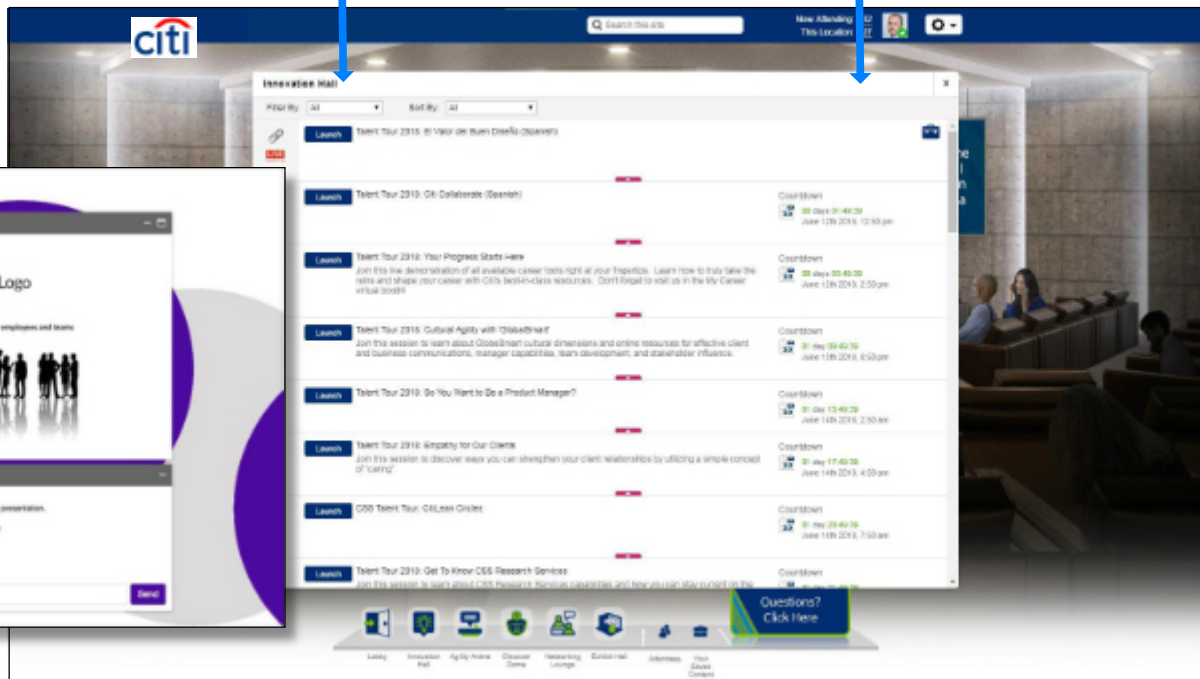
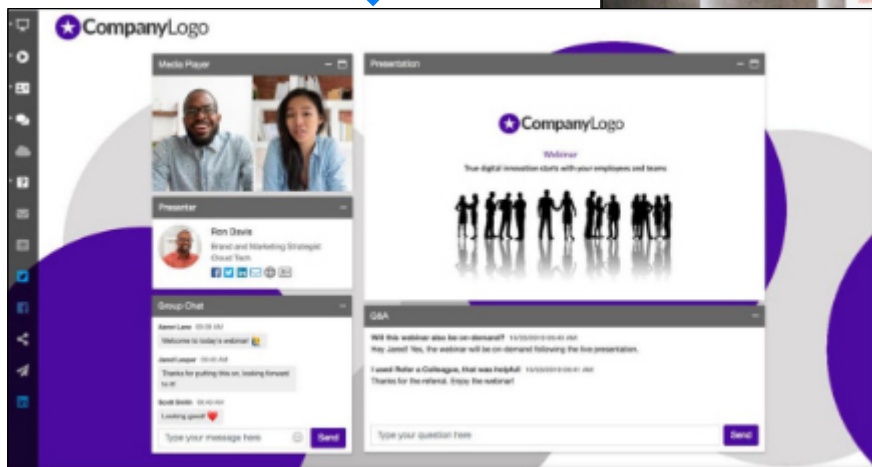


# Educate via webinars

Deliver engaging live, simulative or on-demand webinars with Q&A via chat

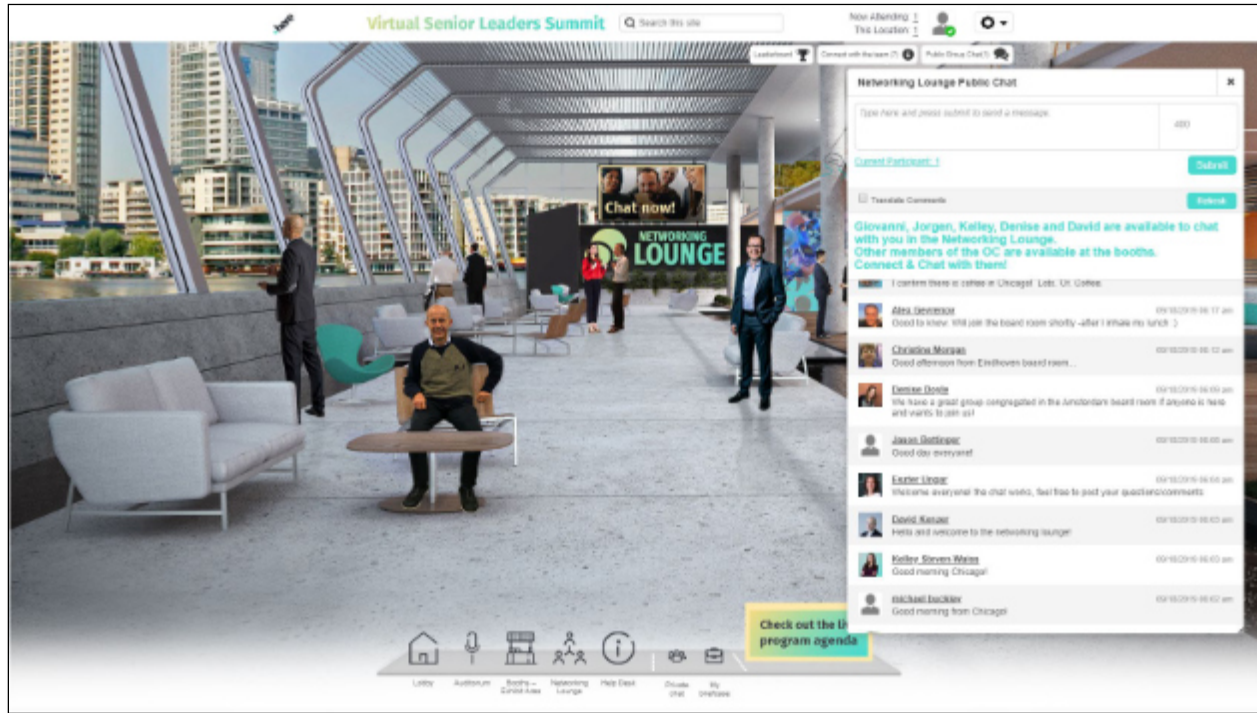
Links to an agenda/schedule or other resources

Count down timer to keep attendees on schedule





# Networking Lounge



The Networking Lounge offers audience networking features including scheduled discussions, group chat by topics, and discussion forums.

Organizers can allow attendees the ability to connect with each other and share virtual business cards.

- Private & small group chat
- Public chat for open dialogue
- Moderated chat for guided discussion.
- Language (27) translations



# Resource Centre

Central repository  
for conference wide content  
(video, documents, links to web-pages, etc.)









# Engage & Motivate Attendees

Drive increased attendee engagement while motivating those attendees to take the actions most important to your specific program.

Get your attendees competing for prizes or just top ranking  
See your activity counts and interactions skyrocket.


Activities Available for Points	Point Value	My Activity Count	My Points
Add content to your briefcase	5	0	0
Attend the Keynote & Attend Breakout Sessions	25	0	0
Find Unicorns within the environment			
View Downloadable content			
View Link content			
View Video content			
Visit the Box booth & Partner booths			


Rank	Attendee	Points
1	 <b>mark steed</b> American Healthcare Investors - sr associate-information technology	2,120
2	 <b>Dan Ringley</b>	
3		
4		
5		
6		


**1st**




**2nd**



**3rd**



**4th**



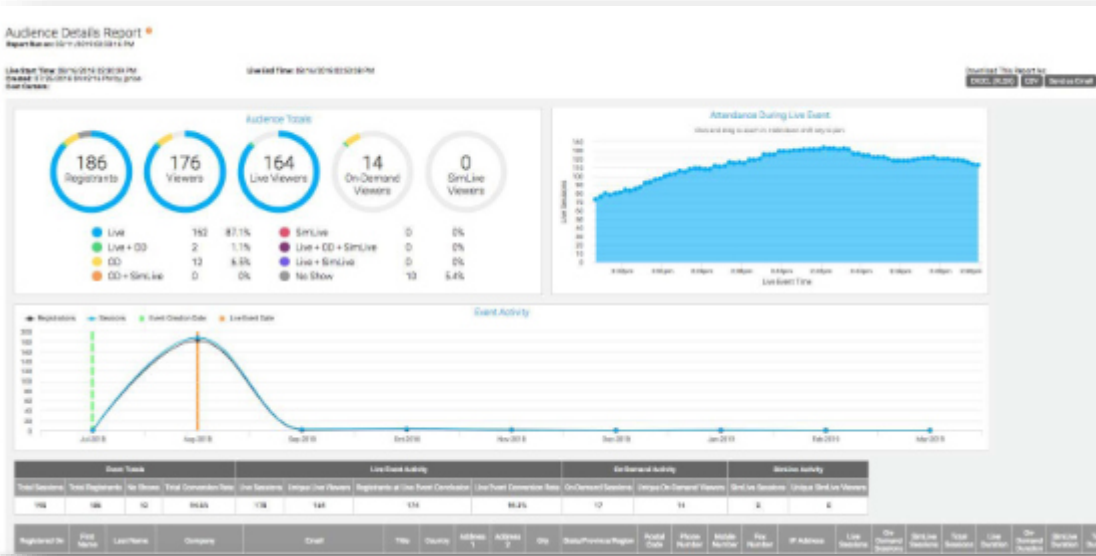
Full Event Rules available here: <https://cloud>





Post Event

# Detailed analytics and reporting



## Attendee Reporting

- Who are they?
- Where did they come from?
- Where are they located?
- Did they attend after registering?

## Activity Metrics

- How long did they stay?
- Which locations & booths did they visit? How long?
- What did they view?
- What did they take?
- Whom did they chat or talk to?

## Interest Metrics

- What are they interested in?
- What questions did they ask?
- What information did they request?
- Did they view documents, videos or other content?